




Aivaras Grigas

Senior Associate

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Corporate lawyer specialising in real estate transactions, M&A, and corporate-regulatory issues

Experience

Aivaras regularly advises builders, developers, and investors on the structuring, drafting, and execution of complex real estate transactions, including the acquisition, financing, development, leasing, and sale of commercial, industrial, and/or residential projects.

He also advises clients on corporate and asset transactional matters, including mergers & acquisitions, joint ventures, corporate-finance transactions, and private-equity investments. He also assists clients with corporate-governance and company-law issues, and provides other forms of advisory work.

Aivaras, who was with Motieka & Audzevičius from 2012-2014 and then re-joined the firm in 2019, spent the intervening years as in-house legal counsel at the Aivaras airline, one of the largest

leisure air carriers in the region. As a result, he has profound knowledge of the aviation sector and experience with operating leasing and aircraft financing and other aviation-specific transactional and compliance issues.

Working languages: Lithuanian, English

Education

Vilnius University, LL.M.

Practice highlights

2024

- Akola Group invested into start-up Brite which produces natural nootropic drinks
- OMG Bubble Tea secured EUR 2.1 million from Akola Group
- Advised Skycop in the acquisition of 100% of shares in Estonian company Lennuabi

2023

- Represented a client in successful addition to its operational car-wash facilities portfolio
- Represented a client in successful acquisition of real estate holding company
- Finnish Titanium Fund buys Avia Solutions Group's office building

2022

- Represented a real estate company in the transaction selling shopping center in Klaipėda
- Advised Žabolis Partners on its strategic acquisition in the digital education industry
- Advised founder and minority shareholder of Ecso on successful exit
- Advised founders of vertical farming business in raising capital
- Represented a Lithuanian startup MailerLite in selling 100% of shares to the Polish company
- BaltCap Growth Fund received merger clearance for its strategic investment into Vet Ventures

- Represented a real estate company in the transaction selling shopping center located in Vilnius

2021

- Kauno Grūdai sold a land plot in Kaunas city
- Represented Pharnasanta Group in receiving competition clearance to acquire the metrology center
- Major transaction: Linas Agro Group acquired the agriculture giant Kauno grūdai
- Linas Agro Group receives competition clearance for acquiring the agriculture giant Kauno grūdai
- Advised Brolis Sensor Technology on getting financial backing from EIB and private equity investors
- Management buy-out of technology company
- Represented diamond trading company in negotiations with the supplier
- Acquisition of the largest funeral home in Lithuania and related ritual services company

2020

- Advised on acquisition of prominent entertainment companies and arenas
- Avia Solutions Group has finalized the acquisition of Bluebird Nordic
- Represented MyFitness on cross-border acquisition of Gym Plius
- Avia Solutions Group acquires Bluebird Nordic

2019

- Acquisition of full control of real estate entity
- Prominent investment by private equity fund
- Assisted in a strategic acquisition by YNOT Media
- Two ambitious venture capital funds established